



SHIPPING, AVIATION AND INTERNATIONAL TRADE PRACTICE GROUP

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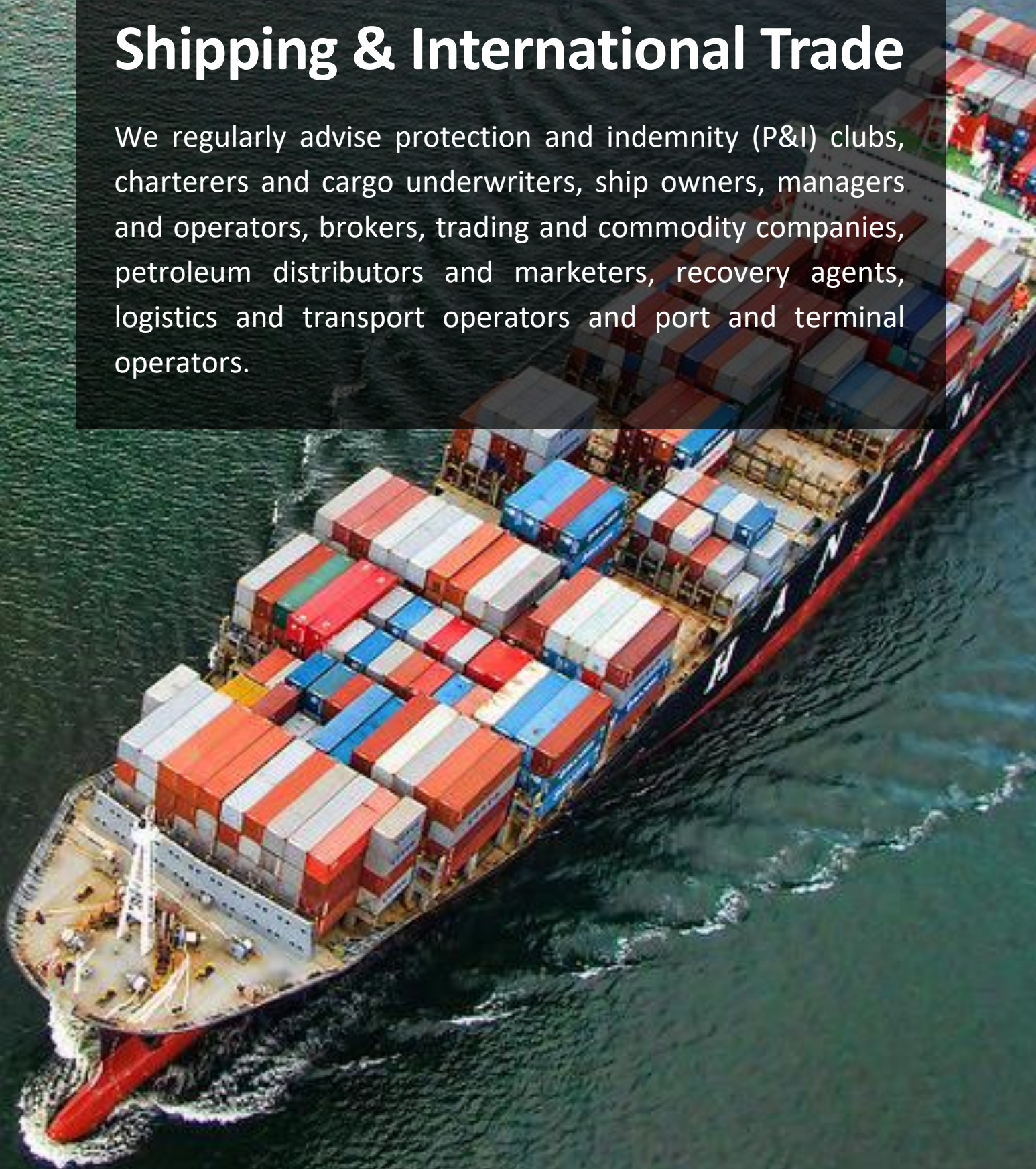
Our Shipping, Aviation and International Trade **(SAI)** Practice group represents and advises a diverse and wide range of national and international clients. Our knowledge and expertise encompasses all aspects of corporate shipping, international trade and aviation transactions.

“Admire a small ship but put your freight in a large one, for the larger the load, the greater will be the profit”

– Herod

Shipping & International Trade

We regularly advise protection and indemnity (P&I) clubs, charterers and cargo underwriters, ship owners, managers and operators, brokers, trading and commodity companies, petroleum distributors and marketers, recovery agents, logistics and transport operators and port and terminal operators.



Ship Finance

We have a leading ship finance practice, acting for ship finance banks, a wide range of owners, operators and other investors across all areas of the shipping value chain. We advise on all forms of finance including syndicated, club and bilateral debt financings as well as leasing, export credit financings, seller's credits, and other credit enhancement products, bond issues and other forms of capital raising.



Transactions and Regulation

We also provide the full range of transactional services for shipping and international trade clients covering:

- Flag and operational registrations
- Nigeria Cabotage Trade
- Arrest and Release of Ships
- Compliance with Nigerian Oil and Gas Content Development Act 2010
- Joint venture agreements and strategic partnerships, including between shipping companies.
- Pooling and management agreements
- Reorganisations and restructurings
- Corporate governance
- Shipping funds (both offshore and onshore)
- Private equity
- Second-hand sale and purchase of vessels
- Charter parties
- Claims for loss or damage to cargo
- Crude oil and commodity trading & disputes
- Pollution disputes
- Insurance coverage issues
- Bills of Lading
- International trade and letters of credit

Aviation

We provide a broad suite of services to participants in the aviation industry including representing airline operators, helicopter operators, financiers and equipment manufacturers.

In addition to our legal expertise, we pride ourselves on bringing pragmatism and commerciality to transactions and on building long lasting relationships with our clients.

Our service offerings include:

- Aircraft sale and purchase
- Aircraft management and operation agreements
- Aviation finance
- Aircraft and Engine leasing
- Aircraft maintenance repair and overhaul agreements
- Ownership structuring
- Carriage conventions



Dispute Resolution

Our team is highly experienced in handling cases in all the Federal High Court Divisions and Appellate Courts of the Federal Republic of Nigeria and before various local and international arbitration forums, as well as conducting commercial negotiations and mediations on behalf of clients.



LAGOS OFFICE

35A Raymond Njoku Street,
Off Awolowo Road,
Ikoyi, Lagos,
Nigeria.

ABUJA OFFICE

Nigerian National Merit Award House
Enspire
1st Floor, Room 3,
Plot 22, Aguiyi Ironsi Way,
Maitama, Abuja,
Nigeria.

TELEPHONE + 234 (1) 453 1004, 454 7932, 271 4042

EMAIL: info@advocaat-law.com

WEBSITE: www.advocaat-law.com

